

THE UNITED SOLUTIONS GROUP INC. (USG 1)

www.usg1.com

GENERAL SERVICES ADMINISTRATION GSA Multiple Award Schedule (MAS)

Contract Number: 47QTCA20D001Y

Period Covered by Contract: November 7, 2019 through November 6, 2024 Supplement Number: A812 Effective April 30th, 2020

AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST

The United Solutions Group Inc. (USG 1), founded in 2002, provides technical and non-technical consulting and staffing services in the fields of Program Management, Project management, Software Development Lifecycle, Cloud Services, ERP, Data Analytics, Engineering, IT and Administration personnel.

We are a Small Business Administration (SBA) Certified 8(a), HUBZone, and Small Disadvantaged Business company. Additionally, USG 1 is a Certified Disadvantaged Business Enterprise (DBE) by the Department of Transportation/ Pennsylvania Unified Certification Program, the Delaware Department of Transportation and the Maryland Department of Transportation Office of Minority Business Enterprise

Contractor:

The United Solutions Group Inc. (USG 1) 1101 Hamilton St Suite 351 Allentown, PA 18101 www.usg1.com **Contact:**

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Business Size: Small

SBA Business Designation: 8(a), HUBZone and Small Disadvantaged Business



Special Item No. 14151S Information Technology Professional Services

Summary and Terms & Conditions

Price List is effective November 7th, 2019. Prices are subject to change at any time, so please verify all product pricing by contacting the USG 1's GSA Contract Administrator, Lara Zelnio at 703-278-2500 Extension 101 or Izelnio@usg1.com.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ™, a menu-driven database system. http://www.GSAAdvantage.gov.

1. Geography: USA 50 states and US territories

2. Maximum Order: \$500,000.00

3. **Minimum Order**: \$ 100.00

4. **DISCOUNTS:** Prices shown are NET.

a. Prompt Payment: 0%

b. Quantity: 0%

c. Dollar Volume: 0%

d. Aggregate sales/Rebate Discounts: None

e. Other Discounts: As negotiated by the Contractor and the ordering activity on a case by case

basis

5. FOB Shipping Terms: Destination

6. Standard Delivery Terms: TBN

7. Emergency Delivery Terms: TBN

8. Warranty Terms: Standard

9. **Escalation Rate:** included in Net Price.

10. Government Purchases Cards for below the micro-purchase threshold: Accepted

11. Government Purchases Cards for above the micro-purchase threshold: Accepted

12. **Travel**: Established Federal Government per diem rates will apply to all contractor travel and shall not GSA city pair contracts.



The United Solutions Group, Inc. (USG 1)

GSA Multiple Award Schedule – Labor Category Descriptions

Labor Category	Functional Responsibilities	Minimum Educatio n	Minimum Years' Experienc e
Project Manager IV	Managerial and technical leadership experience directing and supporting IT programs requiring both specialized and diverse technical knowledge. Advanced knowledge of technical, IT-related, and/or engineering principals, theories and concepts to accomplish the objective of an IT program. Develops or directs development of IT technical solutions to problems. Responsible to management for effectiveness of final results of the IT program. Representation as a primary contact with clients and potential clients.	Masters	3
Project Manager III	Managerial and technical leadership experience directing and supporting IT programs or projects requiring a specialized and diverse technical knowledge. Knowledge of technical, IT-related, and/or engineering principals, theories and concepts to accomplish the objective of an IT project or system. Develops or directs development of IT technical solutions to problems. Responsible to management for effectiveness of final results of the IT project. Representation as a primary contact with clients and potential clients.	Bachelors	8
Project Manager II	Managerial and technical leadership experience directing and supporting IT projects. Knowledge of technical, IT-related, and/or engineering principals, theories and concepts to accomplish the objective of an IT project or system. Develops or directs development of IT technical solutions to problems. Responsible to management for effectiveness of final results of the IT project. Representation as a primary contact with clients and potential clients.	Bachelors	5
Project Manager I	Managerial or technical experience directing and supporting IT tasks or projects. Knowledge of technical, IT-related, and/or engineering principals, theories and concepts to accomplish the objective of an IT project, task, or system. Directs development of IT technical solutions to problems. Responsible to management for	Bachelors	2



	effectiveness of final results of an IT task or project. May be representation as a primary contact with clients and potential clients.		
IT Consultant III	Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manual for users to describe installation and operating procedures. Communicates changes and may provide training to impacted business units. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks to include systems analysis and programming. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.	Masters	6
IT Consultant II	Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manual for users to describe installation and operating procedures. Communicates changes and may provide training to impacted business units. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks to include systems analysis and programming. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to or works with management.	Masters	4
IT Consultant I	Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manual for users to describe installation and operating procedures. Communicates changes and may provide training to impacted business units. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to	Masters	1



	plan and accomplish goals. Performs a variety of tasks to include systems analysis and programming. May lead and direct the work of others. A wide degree of creativity and latitude is expected.		
Analyst IV	Reviews, analyzes, and evaluates business systems and user needs. Documents requirements, defines scope and objectives, and formulates systems to parallel overall business strategies. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	Bachelors	8
Analyst III	Reviews, analyzes, and evaluates business systems and user needs. Documents requirements, defines scope and objectives, and formulates systems to parallel overall business strategies. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	Bachelors	5
Analyst II	Reviews, analyzes, and evaluates business systems and user needs. Documents requirements, defines scope and objectives, and formulates systems to parallel overall business strategies. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	Bachelors	2
Analyst I	Reviews, analyzes, and evaluates business systems and user needs. Documents requirements, defines scope and objectives, and formulates systems to parallel overall business strategies. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to	Associate s	2



	be the top level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.		
Programmer IV	Codes software applications to adhere to designs supporting internal business requirements or external customers. Standardizes the quality assurance procedure for software. Has knowledge of standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude required. Typically reports to a project leader or manager	Bachelors	8
Programmer III	Codes software applications to adhere to designs supporting internal business requirements or external customers. Standardizes the quality assurance procedure for software. Oversees testing and develops fixes. Has knowledge of standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks.	Bachelors	6
Programmer II	Codes software applications to adhere to designs supporting internal business requirements or external customers. Standardizes the quality assurance procedure for software. Performs testing and develops fixes. Has knowledge of standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks.	Bachelors	4
Programmer I	Codes software applications to adhere to designs supporting internal business requirements or external customers. Follows the quality assurance procedure for software. Has knowledge of standard concepts, practices, and procedures within a particular field. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude required. Typically reports to a project leader or manager.	Bachelors	1
IT Engineer/ Administrator IV	Identify and evaluate needs for computer hardware, software, and networking tools and manage same. Identify and resolve system issues; skilled in assessment techniques and have the ability to design and install any necessary upgrades to the system. Responsible for designing, installing, and supporting the entire system or may specialize in one area of the computer system, such as security infrastructure or telecommunications. Create proper documentation, diagrams, and other detailed instructions to make the best use of new technologies. Core skills include Knowing security protocols, IT systems, networking infrastructures and database systems; Managing multiple projects simultaneously;	Bachelors	8



	W. D. W.		
	Working with inter-disciplinary teams to craft IT solutions;		
	Communicating complex information to a non-technological		
IT Engineer/	audience; Troubleshooting technology problems.	Pachalors	E
IT Engineer/ Administrator III	Identify and evaluate needs for computer hardware, software, and networking tools and manage same. Identify and resolve system issues; skilled in assessment techniques and have the ability to install any necessary upgrades to the system. Responsible for installing and supporting an entire system or may specialize in one area of the computer system, such as security infrastructure or telecommunications. Create proper documentation, diagrams, and other detailed instructions to make the best use of new technologies. Core skills include Knowing security protocols, IT systems, networking infrastructures and database systems; Working with inter-disciplinary teams to craft IT solutions; Communicating complex information to a non-technological audience; Troubleshooting technology problems.	Bachelors	5
IT Engineer/ Administrator II	Identify and evaluate needs for computer hardware, software, and networking tools. Identify and resolve system issues; have the ability to install any necessary upgrades to the system. Responsible for installing and supporting an entire system or may specialize in one area of the computer system, such as security infrastructure or telecommunications. Help create documentation and detailed instructions to make the best use of new technologies.	Bachelors	3
IT Engineer/ Administrator I	Identify and evaluate needs for computer hardware, software, and networking tools. Identify and resolve system issues; have the ability to install any necessary upgrades to the system. Responsible for installing and supporting an entire system or may specialize in one area of the computer system, such as security infrastructure or telecommunications. Help create documentation and detailed instructions to make the best use of new technologies.	Bachelors	1
Database Administrator IV	Develop standards and guidelines to guide the use and acquisition of software and protect vulnerable information. Modify existing databases and database management systems or direct programmers and analysts to make changes. Test programs or databases, correct errors, and make necessary modifications. Plan, coordinate, and implement security measures to safeguard information. Approve, schedule, plan, and supervise the installation and testing of new systems. Train system users. Specify users and user access levels. Develop data model describing data elements; develop methods for product integration or customization; review procedures in database management system manuals for making	Bachelors	8



	changes to databases. Work as part of a project team to coordinate database development and determine project scope and limitations; identify and evaluate industry trends in database systems.		
Database Administrator III	Modify existing databases and database management systems or direct programmers and analysts to make changes. Test programs or databases, correct errors, and make necessary modifications. Coordinate and implement security measures to safeguard information. Schedule, plan, and oversee the installation and testing of new systems. Train system users. Specify users and user access levels. Develop data model describing data elements; follow methods for product integration or customization; review procedures in database management system manuals for making changes to databases. Work as part of a project team to coordinate database development and determine project scope and limitations; identify and evaluate industry trends in database systems.	Bachelors	5
Database Administrator II	Modify existing databases and database management systems. Test programs or databases, correct errors, and make necessary modifications. Implement security measures to safeguard information. Specify users and user access levels. Develop data model describing data elements; follow methods for product integration or customization; review procedures in database management system manuals for making changes to databases. Work as part of a project team to coordinate database development and determine project scope and limitations; identify and evaluate industry trends in database systems.	Bachelors	3
Database Administrator I	Modify existing databases. Test programs or databases, correct errors, and make necessary modifications. Implement security measures to safeguard information. Specify users and user access levels. Follow methods for product integration or customization; review procedures in database management system manuals for making changes to databases. Work as part of a project team to coordinate database development and determine project scope and limitations.	Bachelors	1
IT Service Desk Manager	In charge of training, supervising, and motivating a group of IT Service Desk specialists that support IT programs or projects. Ability to resolve or oversee the process(es) to resolve technical issues (bugs, malfunctions or IS process) related to computer applications or operating electronic systems or devices. An expert on all the	Bachelors	5



	supported products and interacts with vendors, customers, and other managers.		
IT Service Desk Specialist IV	Responsible for resolving IT technical, system(s), hardware/software, and/or application support issues in a prompt and professional manner. Tasks may include: providing password and login resets for end users, hands-on advanced system and network repairs, as well as provide computer information responses to end users. Complete IT equipment set-up, handle account renewal or termination, revise support procedures, and suggest changes as needed; handle server and domain changes, as well as create detailed reports about equipment performance and request supplies; handle escalated IT system issues, participate in auditing activities, follow strict privacy policies, and complete regular database maintenance tasks; help diagnose hardware problems using specialized tools or computer programs, as well as maintain accurate inventory records of computer equipment and replacement machines; assist users using remote access tools using the local network or the Internet, as well as create technical support documentation and share it with other information technology (IT) professionals; install and configure a variety of hardware devices, as well as trouble-shoot operating systems and software applications; identify opportunities to improve support processes.	Bachelors	6
IT Service Desk Specialist III	Responsible for working to resolve IT support issues in a prompt and professional manner. Tasks may include: providing password and login resets for end users, hands-on system and network repairs, as well as provide computer information responses to end users; complete IT equipment set-up, handle account renewal or termination; handle server and domain changes, as well as create reports about equipment performance and request supplies; handle escalated system issues, participate in auditing activities, follow strict privacy policies, and complete regular database maintenance tasks; help diagnose hardware problems using specialized tools or computer programs, as well as maintain accurate inventory records of computer equipment and replacement machines; assist users using remote access tools using the local network or the Internet; install and configure a variety of hardware devices, as well as trouble-shoot operating systems and software applications.	Bachelors	2
IT Service Desk Specialist II	Responsible for providing excellent client experiences and working to resolve IT support issues in a prompt and professional manner. Tasks may include: providing password and login resets for end users, hands-on system and network repairs, as well as provide	Associate s	2



	computer information responses to end users; complete equipment set-up, handle account renewal or termination, revise support procedures, and suggest changes as needed; handle server and domain changes, as well as create detailed reports about equipment performance and request supplies; help diagnose hardware problems using specialized tools or computer programs, as well as maintain accurate inventory records of computer equipment and replacement machines; assist users using remote access tools using the local network or the Internet; install and configure a variety of hardware devices, as well as trouble-shoot operating systems and software applications; identify opportunities to improve support processes.		
IT Architect IV	Work with other IT professionals in order to determine needs for new software, platforms and applications; utilize tools, technology, and various methodologies to create functional and intuitive solutions for user interfaces of desired products. Develop and implement product specifications. Pay attention to system integration, sustainability, and feasibility. Manage all phases of technology development. Oversee and supervise the work of the development team; guide and train developers and engineers. Suggest and implement solutions for process improvement Adhere to all the requirements and guidelines for quality, security, extensibility etc. Outstanding knowledge of software and application design and architecture; a technical mindset and analytical approach. Great attention to detail. Good leadership skills.	Masters	3
IT Architect III	Work with other IT professionals in order to determine needs for new software, platforms, and applications; utilize tools, technology, and various methodologies to create functional solutions for user interfaces of desired products. Develop and implement product specifications. Manage numerous phases of technology development. Supervise the work of the development team; guide and train developers and engineers. Suggest and implement solutions for process improvement. Adhere to all the requirements and guidelines for quality, security, extensibility etc. Outstanding knowledge of software and application design and architecture; a technical mindset and analytical approach. Great attention to detail. Good leadership skills.	Bachelors	7
IT Architect II	Work with other IT professionals in order to determine needs for new software, platforms, and applications; utilize tools, technology,	Bachelors	5



	and various methodologies to help create functional solutions for user interfaces of desired products. Implement product specifications. Manage numerous phases of technology development. Guide and train developers and engineers. Suggest and implement solutions for process improvement. Adhere to all the requirements and guidelines for quality, security, extensibility etc. Knowledge of software and application design and architecture; a technical mindset and analytical approach. Great attention to detail.		
IT Architect I	Work with other IT professionals to determine needs for new software, platforms, and applications; utilize tools, technology, and various methodologies to assist in creating functional and intuitive solutions for user interfaces of desired products. Implement product specifications. Pay attention to system integration, sustainability, and feasibility. Manage numerous phases of technology development. Supervise the work of the development team; guide and train developers and engineers. Implement solutions for process improvement. Adhere to all the requirements and guidelines for quality, security, extensibility etc. Knowledge of software and application design and architecture; a technical mindset and analytical approach.	Bachelors	3
IT Administrative Specialist IV	Installs off-the shelf software (such as MS-Office) on personal computers. Performs small equipment (such as computers, printers) moves including disconnecting, reconnecting and testing. Assists team and/or Project Management in preparation of project schedules, status reports and general correspondence related to IT projects. Performs general technical and office duties and interfaces with clients for completion of tasks as well as resolve client issues related to hardware or software. Trains team on project-based application tools (such as Jira, MS Teams, Sharepoint) as well as software under development. Helps prepare technical documentation related to IT products for internal and client use. Will sometimes add software code at the direction of the development team during a project sprint. Will aid team in testing software	Associate s	6
IT Administrative Specialist III	Installs off-the shelf software (such as MS-Office) on personal computers. Performs small equipment (such as computers, printers) moves including disconnecting, reconnecting and testing. Assists team and/or Project Management in preparation of project schedules,	Associate s	4



status reports and general correspondence related to IT projects.

Performs general technical and office duties and interfaces with clients for completion of tasks as well as resolve client issues related to hardware or software. Trains team on project-based application tools (such as Jira, MS Teams, Sharepoint). Helps prepare technical documentation related to IT products for internal and client use.

Will sometimes add software code at the direction of the development team during a project sprint. Will aid team in testing software.

Education/Experience Trade-offs:

Master's Degree – A Bachelor's Degree and additional two (2) years' related experience or an Associate's Degree and an additional five (5) years' related experience

Bachelor's Degree – An Associate's Degree and additional three (3) years' related experience or a High School Diploma and additional eight (8) years' relevant experience

Associate's Degree – A High School Diploma and additional five (5) years' experience

The United Solutions Group, Inc. (USG 1)

GSA IT Multiple Award Schedule - Labor Net Pricing

SIN	GSA Multiple Award Schedule Labor Category	Hourly Ceiling Rate (including IFF)
54151S	Project Manager IV	\$ 124.89
54151S	Project Manager III	\$ 117.61
54151S	Project Manager II	\$ 110.46
54151S	Project Manager I	\$ 102.26
54151S	IT Consultant III	\$ 160.33
54151S	IT Consultant II	\$ 137.59
54151S	IT Consultant I	\$ 124.69
54151S	Analyst IV	\$ 106.14
54151S	Analyst III	\$ 94.60
54151S	Analyst II	\$ 81.17
54151S	Analyst I	\$ 66.08
54151S	Programmer IV	\$ 125.81
54151S	Programmer III	\$ 104.73
54151S	Programmer II	\$ 91.03



54151S	Programmer I	\$ 74.60
54151S	IT Engineer/Administrator IV	\$ 129.25
54151S	IT Engineer/Administrator III	\$ 117.79
54151S	IT Engineer/Administrator II	\$ 86.64
54151S	IT Engineer/Administrator I	\$ 71.01
54151S	Database Administrator IV	\$ 117.23
54151S	Database Administrator III	\$ 98.25
54151S	Database Administrator II	\$ 83.59
54151S	Database Administrator I	\$ 61.62
54151S	IT Service Desk Manager	\$ 104.30
54151S	IT Service Desk Specialist IV	\$ 99.94
54151S	IT Service Desk Specialist III	\$ 60.86
54151S	IT Service Desk Specialist II	\$ 52.73
54151S	IT Architect IV	\$ 130.92
54151S	IT Architect III	\$ 125.04
54151S	IT Architect II	\$ 115.06
54151S	IT Architect I	\$ 108.78
54151S	IT Administrative Specialist IV	\$ 84.42
54151S	IT Administrative Specialist III	\$ 72.02